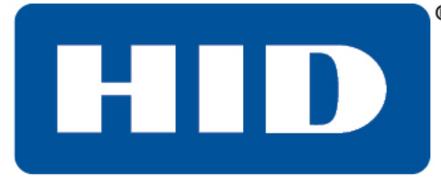




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THE NATION'S PREMIER **GOVERNMENT SECURITY** CONFERENCE

ASSA ABLOY
Opening Solutions



Driving Government Efficiency Through Managed Services



Julaine Simmons
M.C. Dean



Will Leonard
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Katie Spangler
M.C. Dean

Introductions



Julaine Simmons
Senior Vice President
Security & Electronic Systems
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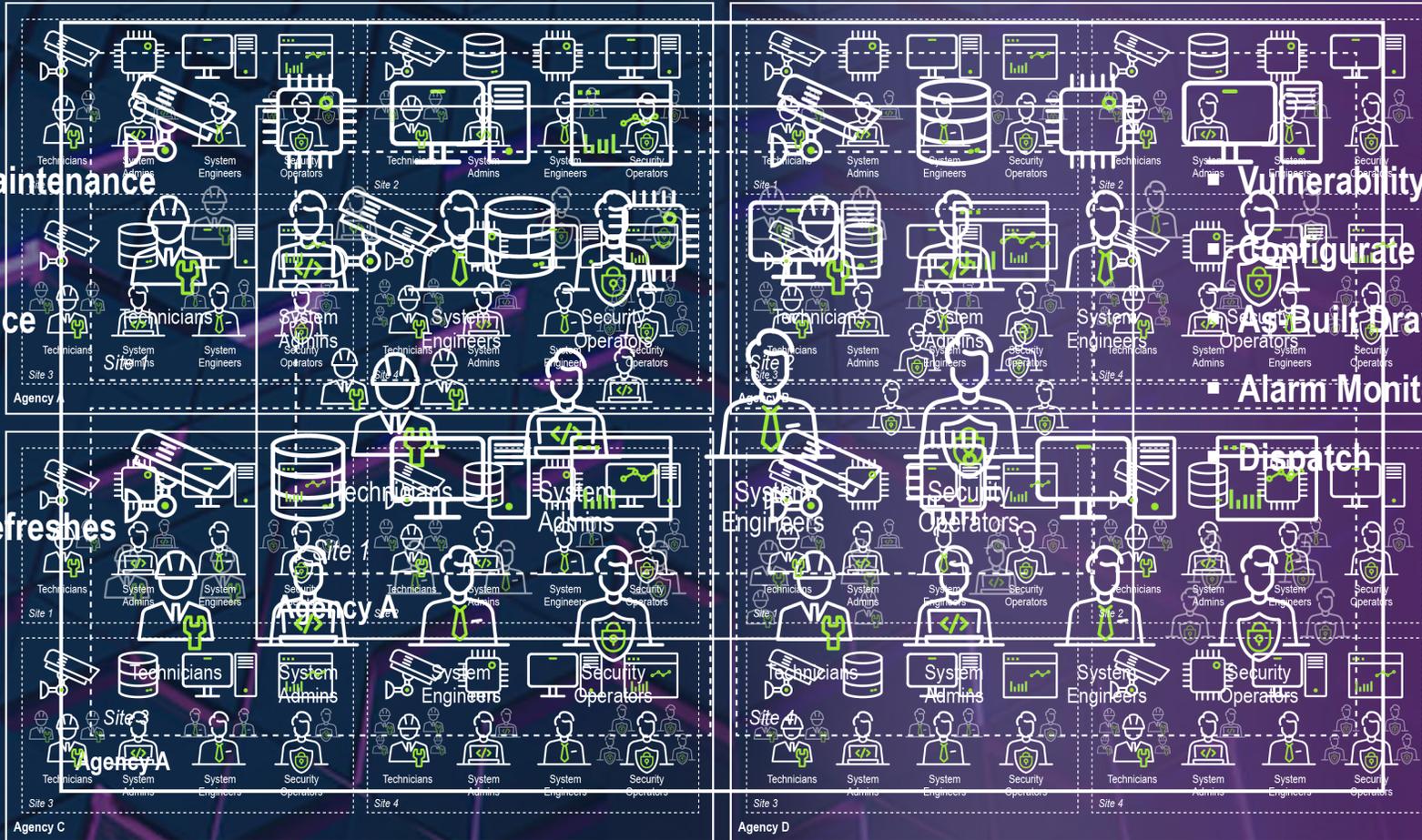
William Leonard
Director of Engineering
Security & Electronic Systems
M.C. Dean



Kathryn Spangler
Senior Project Leader
Security & Electronic Systems
M.C. Dean

The Current State

- Break/Fix Corrective Maintenance
- Adds/Moves/Changes
- Preventative Maintenance
- Software Updates
- System Integration
- Equipment Lifecycle Refreshes



- Vulnerability/Compliance Remediation
- Configuration Management
- As-Built Drawing Updates
- Alarm Monitoring

Managed Services Model

Security KPIs

- Dispatch time
- Response time
- Successful threat capture
- Recovered property
- Incident types and frequency
- Enabling security operations
- Effectiveness of detection
- False/Nuisance alarm reduction



Managed Services

- Proactive System Monitoring
- Remote Access Operations Support
- Centralized Operations & Dispatch
- Change & Release Management

...Opportunities for Innovation



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