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GSA Federal Acquisition Service Multiple Award Schedule Program: What's New in 2025?



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GSA Federal Acquisition Service MAS Program What's New in 2025?

Policy, Platform, and Compliance Insights May 2025

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Agenda

- 1) Transactional Data Reporting (TDR) Pilot vs. MFC
- 2) Introduction to the FCP Platform for GSA Advantage
- 3) GSA Rightsizing and Solicitation Changes
- 4) Justification Requirements for New Tech & Labor
- 5) TAA, Buy American Act, and Tariff Challenges
- 6) Upcoming GSA/FAR Overhaul Meeting – May 28, 2025

TDR Pilot as an Alternative to MFC

- What is TDR?
 - Reporting of transactional sales data instead of tracking Most Favored Customer (MFC) pricing
- Eligibility & Rollout Status
- Benefits Over MFC:
 - Reduces compliance burden
 - Increases pricing flexibility
 - Facilitates streamlined contract administration

Introducing FAS Catalog Platform (FCP)

- What is FCP? FAS Catalog Platform – new system replacing SIP
- Key Features:
 - Improved interface for uploading catalog data
 - Automated validations and real-time error feedback
 - Integration with GSA Advantage
- Transition Timeline & Requirements for Vendors

GSA Rightsizing & Solicitation Changes

- When is Justification Needed?
 - For adding non-awarded or emerging tech categories
 - When proposing new labor categories
- Required Elements:
 - Market research data, price reasonableness justification, functional job descriptions, commercial sales practices*



Adding New Technology or Labor Categories

- When is Justification Needed?
 - For adding non-awarded or emerging tech categories
 - When proposing new labor categories
- Required Elements:
 - Market research data
 - Price reasonableness justification
 - Functional job descriptions
 - Commercial sales practices*



TAA, Buy American, and Tariff Challenges

- Trade Agreements Act (TAA) Compliance: Country of Origin rules
- Buy American Act (BAA): New thresholds and interpretations
- Tariffs & Supply Chain:
 - Impact on sourcing and pricing
 - Recent rulings and case studies
 - Recommended Strategies for Compliance

FAR Overhaul & GSA Meeting – May 28, 2025

- Upcoming Meeting Topics:
 - FAR modernization efforts
 - Input from contractors and industry groups
 - Possible regulatory and reporting changes
 - Digital transformation across acquisition lifecycle



Summary & Action Items

1

Stay Informed:
Subscribe to GSA
newsletters &
attend webinars

2

Review Contracts:
Ensure
compliance with
latest changes

3

Engage Early:
With FAS on
tech/labor
additions

4

Participate: In
upcoming FAR
Overhaul meeting

Questions?

Let's discuss how these changes impact your business



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