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THE NATION'S PREMIER **GOVERNMENT SECURITY** CONFERENCE

ASSA ABLOY
Opening Solutions





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Office of Government-wide Policy

Updates from GSA

Executive Orders

- 30 Executive Orders issued since January that impact Federal Acquisition.
- Two EOs:
 - EO 14240: *Eliminating Waste and Saving Taxpayer Dollars by Consolidating Procurement.*
 - EO 14275: *Restoring Common Sense to Federal Procurement.*

Consolidating Procurement

GSA's role in Federal Acquisition is expanding!

- **Step 1 - GSA designation**
 - OMB will designate GSA as the executive agent for all GWACs.
 - Once GSA receives OMB designation, GSA will decide whether it should manage the procurement.
 - If so, GSA will work with agency on transition & how to align the procurements to our current contract vehicles.
- **Step 2 – Agency proposal**
 - Each agency to create a proposal for GSA to buy common goods and services.
 - Goods and services to be categorized in Category Management framework.
- **Step 3 – GSA review of agency proposals**

10 Categories of Spend

| Category | Example | GSA-led? |
|---|---|----------|
| Information Technology | IT hardware, software, consulting, security, and outsourcing. | ✓ |
| Professional Services | Business administration, financial, legal, management, and technical services. | ✓ |
| Security & Protection | Security systems, equipment, and related services. | ✗ |
| Facilities & Construction | Construction materials, services, and facilities related to buildings and infrastructure. | ✓ |
| Industrial Products & Services | Basic materials, tools, equipment, and services for industrial purposes. | ✓ |
| Office Management | Office supplies, equipment, and related services. | ✓ |
| Transportation & Logistics | Transportation equipment, fuels, and logistics support | ✗ |
| Travel | Employee travel, lodging, and related services. | ✓ |
| Medical | Drugs, healthcare services, and medical equipment. | ✗ |
| Human Capital | Human resources, recruitment, and related services. | ✗ |

Next steps

- Right now, agencies are wrapping up their proposals.
- Once all plans are received, GSA will analyze and begin discussions with OMB.
- Key considerations:
 - **Capacity** – scale people, technology, & financial resources.
 - **Performance** – how to best increase capacity to establish, manage, and support BIC contacts & purchasing aligned with EO.
 - **Savings** – If we get the balance right, GSA can help save tens of billions of dollars more.
 - **Success** – Ensuring **you** have the tools and training to succeed.

What does this all mean for industry?

1. Shift parts of our smaller workforce towards supporting these types of contracts.
2. Opportunity costs and risk management: what work has to be done, what can we reduce, and what do we have to stop.
3. Streamline, simplify, and change.

Revolutionary FAR Overhaul

EO 14275: *Restoring Common Sense to Federal Procurement*

- The FAR is too big, too complicated – keeps companies from doing business with the US Government.
 - Fix:
 - Strip out non-statutory requirements.
 - Make similar changes to agency supplements.
 - Make the changes now and implement via deviations.

Keep the Best of the FAR

- Fair competition.
- A common vocabulary.
- Clear, consistent guardrails to prevent waste, fraud, and abuse.
- Standardization to minimize industry transaction costs.
- Adaptable to all procurements.

RFO Workstreams



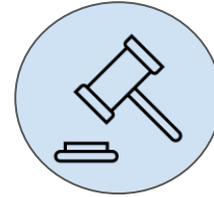
Policy

- Move towards a FAR more focused on terms applicable to a specific type of buy with relatively few broadly applicable terms
- Support continuous process improvement that helps a smaller acquisition workforce produce more impactful results



Practitioner

- Enable the acquisition workforce to immediately and incrementally leverage the new framework as it is being built



Legislative

- Remove regulatory burden so we can grow the industrial base



Technology

- Disseminate and make available best buying practices across common high impact categories of spend
- Identify portions of the acquisition lifecycle prone for artificial intelligence optimization

Stakeholder & Industry Engagement

The Revolutionary FAR Overhaul

- FAR rewrite part by part, through a series of deviations.
- Follow along on the [Revolutionary FAR Overhaul site at Acquisition.gov](#).
 - Memos, deviations, & language lined-out.
 - GSA will post deviations to provide overview of the key changes.
- Parts available:
 - FAR part 1
 - FAR part 34
 - Representations and clauses in FAR 52
- Public comment on rewrite through the [RFO page on Acquisition.gov](#)

A Shift in Focus

- FAR changes:
 - Acquisition will meet the agency's mission first.
 - Time is critical.
 - Buying commercial.
 - Awarding contracts to contractors who demonstrate superior ability to perform.
- This means long-standing practice changes.

Outcome envisioned

Strategic Acquisition Guidance



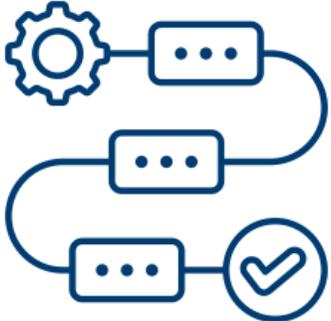
Streamlined FAR



Buying Guides



Technology Enabled Solutions



Simplified Acquisition Process





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